

## OpenWay and Thales: Proactive Approach to Security

OpenWay, the international vendor of WAY4 card management, channel banking and transaction switching software, has partnered with Thales to integrate its WAY4 platform with the Thales payShield 9000 host security module. In addition OpenWay has joined Thales eSecurity's Alliance for Solution and Application Providers (ASAP) program for the ongoing sharing of knowledge and solution support. Such advanced partnership results in proactive protection against security threats. It benefits all banks and processors who use Thales host security modules in their WAY4-powered processing of e-commerce transactions. E-commerce volumes will grow significantly by 2014 both in US and Western Europe, as Forrester predicts. (Read More)

"We at OpenWay have been supplying our clients with the most efficient security means in proactive manner for 15 years now. This strategy is possible due to our partnership with a leading cryptographic innovator like Thales", comments Wim Pardon, Director of OpenWay EMEA. "Our WAY4 platform widely relies on the cryptographic security provided by Thales. In addition to regular card-present operations, the payShield 9000 HSMs supports one-time-password authentication for processing WAY4 Web Banking, WAY4 Mobile Banking and WAY4 e-Commerce 3-D Secure transactions." According to Forrester, US online retail (eCommerce) will grow at a 10 percent compound annual growth rate (CAGR) by 2014 to reach nearly \$249 billion. Correspondingly, the major Western European nations will grow at an 11 percent CAGR, hitting €114 billion in five years' time.

Thales has been at the forefront of security and payments technology for more than 40 years, securing more than 70 percent of the world's payment transactions", says Cynthia Provin, Director, Global Strategy and Marketing at Thales eSecurity. "Our partnership with OpenWay demonstrates our continued commitment to the payments industry by delivering innovative security solutions and effectively enables our customers to protect against fraud in their payment processing infrastructure."

**OpenWay Group** ([www.openwaygroup.com](http://www.openwaygroup.com)) is a payment processing software vendor (rated as **strong positive by Gartner** in 2009 and 2010\*). OpenWay's **WAY4** Card Issuing and Merchant Acquiring, Loan Management, Personalised Channel Banking, Payment Switch/Hub, Behaviour Loyalty and other customer-centric software solutions successfully operate at **108 banks, processing and telecom companies** in Europe, Asia, North America, the Middle East and Africa.

WAY4 is a single rule-driven environment for debit, credit, prepaid and commercial cards, deposits, loans, current accounts, mobile money and other financial products, for personalised self-service and targeted marketing campaigns via ATMs, kiosks, POS terminals, web, mobile banking and other channels.

Based on open platform clusters, WAY4 ensures 24/7 processing and scales from compact to high-end systems supporting 3000 TPS, 150 million cards and 20 thousand branches in 11 time zones.

WAY4 solutions are SEPA-compliant, certified by MasterCard, Visa, AMEX, Diners Club, JCB, CUP, and PCI SSC (PA-DSS compliance).

\* The reports "MarketScope for Multiregional Card Management Software" by Kristin R. Moyer, 27.05.2009 and 22.06.2010. The MarketScope is copyrighted 2009 by Gartner, Inc. and is reused with permission. The MarketScope is an evaluation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the MarketScope, and does not advise technology users to select only those vendors with the highest rating. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

### **The Information Technology Security activities of Thales**

Thales eSecurity is a leading global provider of data encryption solutions to the financial services, high technology manufacturing, government and technology sectors. With a 40-year track record of protecting corporate and government information, Thales solutions are used by four of the five largest energy and aerospace companies, 22 NATO countries, and secure more than 70 percent of worldwide payment transactions. Thales eSecurity has offices in France, Hong Kong, Norway, United States and the United Kingdom. For more information, visit [www.thales-eseurity.com](http://www.thales-eseurity.com)

### **About Thales**

Thales is a global technology leader for the defence & security and the aerospace & transport markets. In 2010 the company generated revenues of €13.1 billion, with 68,000 employees in 50 countries. With its 22,500 engineers and researchers, Thales has a unique capability to design, develop and deploy equipment, systems and services that meet the most complex security requirements. Thales has an exceptional international footprint, with operations around the world working with customers as local partners. [www.thalesgroup.com](http://www.thalesgroup.com)

**NOTE TO EDITORS.** Thank you for interest to this press-release. We are always ready to answer additional questions, arrange an interview or provide graphics for publication. Best regards,

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